



**We are**  
**BUILDING**  
**THE FUTURE**

**A multi-sector association**

Institutional • Commercial • Industrial • Residential



# A TRUSTED ORGANIZATION

The Association de la construction du Québec (ACQ) is the largest employers’ group in the Québec construction industry, distinguished for its strong and diverse range of services supporting the institutional-commercial, industrial (IC/I), and residential sectors.

It represents more than **20,000** employers, including general and specialized contractors, accounting for nearly **64%** of declared hours in the industry (**210** million hours worked in 2024).

This includes ACQ Résidentiel, which is committed to improving the quality of residential buildings through its guarantee plans, expertise and a worksite inspection program that delivers nearly **12** inspections per project.

## THE ACQ’S STRENGTH: ITS NETWORK



**10** affiliated associations **17** cities in Québec

“Each association is a fundamental pillar and they are united to speak with one strong voice, helping build Québec’s future together.”

Department of ACQ Network and Industry Relations





# OUR COMMITMENT TO THE INDUSTRY

“We’ve revisited our mission and vision to better represent you, and renewed our values to propel our industry even further.”

Éric Fraser, President of the Board of Directors, and Francine Sabourin,  
Chief Executive Officer, ACQ

## MISSION

BE **THE VOICE**  
OF THE CONTRACTORS



**SUPPORT  
REPRESENT**  
Contractors



**DEVELOP  
INFLUENCE**  
Industry

## VISION

BE **THE CHOICE**  
OF CONTRACTORS



**GATHER  
UNIFY**  
Contractors



**PROPEL  
INNOVATE**  
Industry

## VALUES



**Boldness**

Daring to think differently by proposing innovative and new solutions.



**Openness**

Demonstrating curiosity to foster a climate of collaboration, inclusion, and confidence.



**Excellence**

Aiming for the highest standards, working with discipline and commitment.



**Simplicity**

Adopting agile, uncomplicated organizational methods to facilitate the understanding and implementation of decisions.



# OUR COMMITMENT TO YOU

“The ACQ acts as a strategic partner for IC/I contractors in the negotiation of collective agreements, defending their interests and ensuring fair agreements suited to their needs. It supports and guides them by providing a clear and precise interpretation of the collective agreements, in order to assist them in their daily application.”

## Department of Labour Relations

“In addition, our legal experts provide you with updates on legislation, case law, and construction regulations, while also offering tangible support. The Legal Affairs division includes the Litigation and Advisory Services departments, and actively contributes to major industry issues.”

## Department of Legal Affairs

## THE ACQ PROVIDES SERVICES AND ADVICE TO SUPPORT AND GUIDE YOU IN ALL AREAS PERTAINING TO THE EFFECTIVE MANAGEMENT OF YOUR COMPANY

For the past 30 years, pursuant to the Act Respecting Labour Relations, Vocational Training, and Workforce Management in the Construction Industry (Act R-20), the ACQ has represented employers in the institutional-commercial and industrial (IC/I) sectors as the agent for negotiating collective agreements.

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### LABOUR RELATIONS

Our specialized labour relations consultants assist you in understanding the existing legislation and support you in the optimal interpretation of the collective agreements, helping you avoid costly errors. They will support you in the event of statements of offence, grievances or wage claims filed by the Commission de la construction du Québec (CCQ), while examining the legitimacy of procedures so as to mitigate the potential impacts on your business. As a contractor, you also have access to the hourly rate charts for the various sectors, a vital tool in ensuring legally compliant and strategic salary management.

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### OCCUPATIONAL HEALTH AND SAFETY

Our Occupational Health and Safety (OHS) team covers all regions of the province, providing you with advisory and consulting services. Take advantage of their expertise in managing workplace injuries, worksite OHS, prevention programs and interpretation of laws and regulations.

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### LEGAL SERVICES

Benefit from the services of our lawyers specialized in health and safety as well as labour relations. Our team can represent you before the various tribunals. They can also assist with criminal proceedings and grievance disputes in the field of labor relations. In OHS, they can assist with matters pertaining to financing, compensation or contestation of criminal proceedings.



# BENEFIT FROM **PERSONALIZED SUPPORT** AND GUIDANCE FROM OUR DEDICATED AFFILIATED TEAMS



## **SUPPORT FOR YOUR DAILY OPERATIONS**

Count on a team of dedicated advisors who can provide personalized guidance and advice adapted to your business' situation. They are available to assist you with your daily operations, including obtaining your Régie du bâtiment du Québec (RBQ) licence or adding or replacing a guarantor.

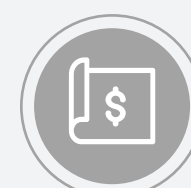


## **RBQ LICENCE SURETY BOND**

**INCLUDED with your membership\***

Obtain your licence surety bond, required by the RBQ, free of charge, along with advice and support from our teams.

\*The licence is included for ACQ members, provided that they meet the required conditions and have completed and signed the required form.



## **GCR SURETY BOND**

As an ACQ member, benefit from advice and guidance in obtaining your *Garantie de construction résidentielle* (GCR)\* surety bond, with an annual rate as low as **1.5%\*\*** of the value of the bond required by the regulatory plan.

\*Some conditions apply. The GCR surety bond available from ACQ Résidentiel is distinct from the accreditation provided by the GCR. It is a separate surety product enabling you to comply with the financial guarantees that you are required to provide to the GCR.

\*\*Preferential rate for ACQ members only. May vary depending on the evaluation of your file.



## **TRAINING**

Access training at **preferential rates** when you become a member of the ACQ.

**RBQ Licence • Mandatory continuing education • Workforce development • Health and safety on construction sites (ASP card)**

# MEMBER SERVICES

“As an ACQ member, you have the support of a trusted organization and are part of a powerful network of builders in Québec.”

**Chief Executive Officers – ACQ affiliates**



### LEGAL ADVISORY SERVICES

Benefit from a first-line legal information telephone service, including support for users of the Bureau des Soumissions Déposées du Québec (BSDQ), as well as credible representations to government bodies and public and private contracting authorities, focused on the needs of businesses.



### PLANS ROOM

Enjoy free access to the virtual plans room, where you'll easily find thousands of public tenders. You can also download individual plan pages, selecting only those that are useful to your business.



### TECHNICAL ADVICE

Benefit from direct access to technical advisors specialized in IC/I and residential construction who can answer your questions on regulations, interpretation of the Québec Construction Code, construction techniques and building science, for new builds as well as renovation projects.



### PAYROLL SERVICE

Let our experts handle your business' payroll management, and enjoy easy access to concrete examples for help in preparing your tax and employment declarations.



### FINANCIAL ASSISTANCE

Benefit from advisory services and personalized coaching in your search for financial aid. More than 100 programs are available to assist you in managing your business and its operations.



### CANADIAN CONSTRUCTION ASSOCIATION SERVICES

Enjoy package rates for purchases of standardized contracts from the Canadian Construction Association (CCA) and the Canadian Construction Documents Committee (CDCC).



### ACQ SÉLECTE PREVENTION MUTUAL

The ACQ *Sélecte* prevention mutual is one of the top-performing mutuals in Québec, comprising employers in the construction industry and accessible only to members of the ACQ affiliate network.



### EXCLUSIVE GUIDES AND DOCUMENTS

Access a comprehensive selection of technical specifications, documents on legislation and regulations, document templates, studies and briefs for help in managing your business effectively.



### DISCOUNTS ON PURCHASES

Enjoy discounts from our partners and take advantage of programs designed especially for construction industry contractors.



### NETWORKING

Develop stronger business relationships with suppliers and industry partners through ACQ networking activities.

**ACQ Convention • Regional events**

**AND SO MUCH MORE,  
DEPENDING ON SERVICES AVAILABLE  
FROM EACH ACQ AFFILIATE.**







# OUR TRAINING

“A wide range of training is available from the ACQ, covering areas from building science to business management. Our training is tailored to managers, workers, and administrative staff in construction business.”

**Department of Development and Innovation**



The ACQ offers a redesigned and diversified range of training courses designed specifically for the construction industry.

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## MANDATORY CONTINUING EDUCATION

Since April 1, 2022, holders of certain subcategories of construction licences are required to complete a number of hours of continuing education during each two-year reference period. To help you meet those requirements, the ACQ offers a vast array of training, in person or online, along with several self-training modules for greater flexibility and autonomy.

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## RBQ LICENCE

The ACQ offers training programs that exempt you from taking the RBQ qualification exams. Benefit from flexible daytime, evening or weekend schedules, courses geared toward practical aspects and expert instructors to strengthen your skills.

**Our RBQ-recognized training programs cover the skills required to become a construction contractor:**

Construction company administration • Project and worksite management • Occupational health & safety (OHS) management • Construction work execution for buildings of all kinds and buildings covered by a guarantee plan • Construction work execution – 6.1. Contractor – Wood structures

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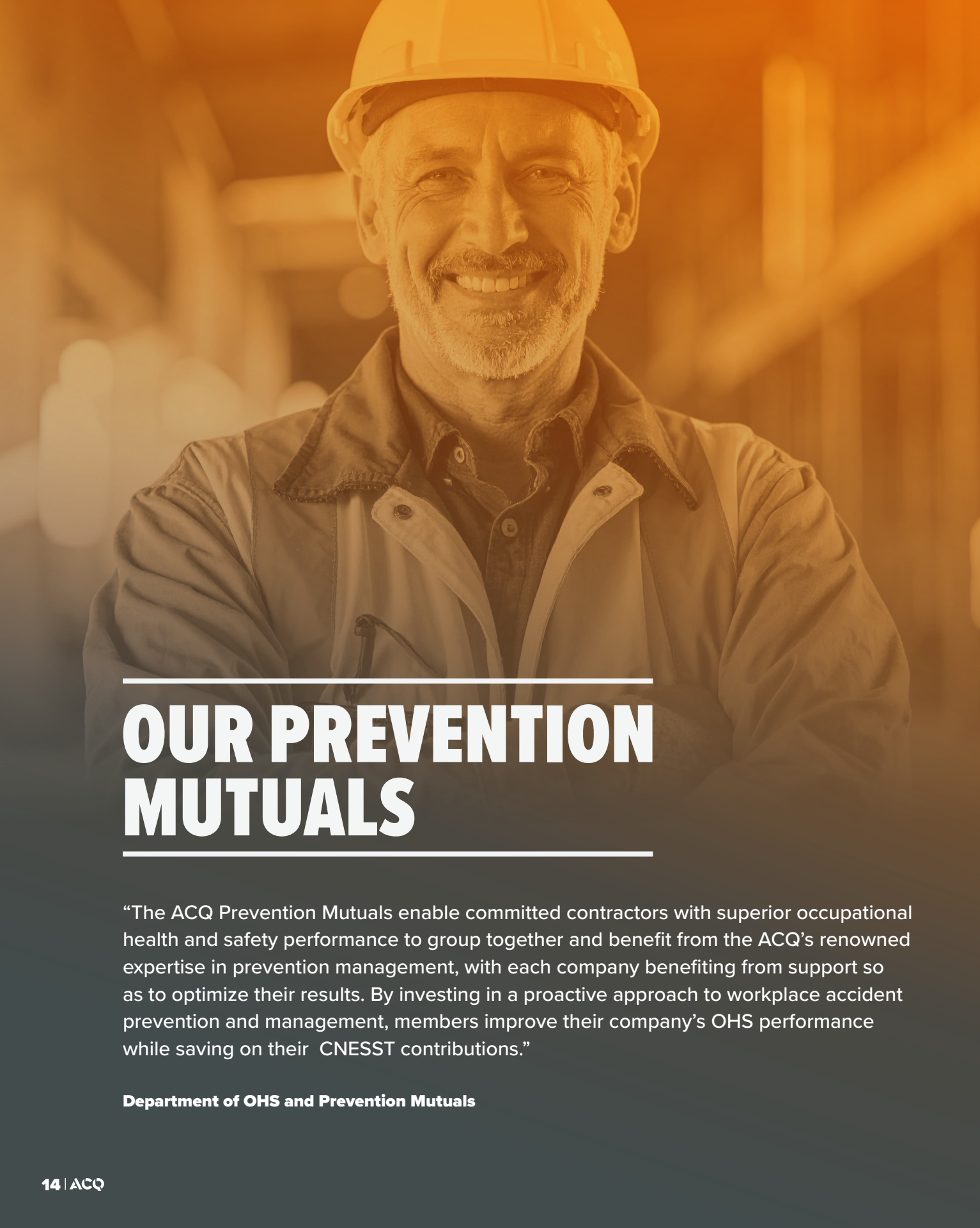
## FIERS ET COMPÉTENTS SKILLS UPGRADING PROGRAM

Our agents support employers in their training plans for construction workers. They offer service throughout Québec and provide access to the *Fonds de formation des salariés de chantier de l'industrie de la construction* (FFSIC) training fund. Custom training content can also be created to match your business' specific needs.

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## ASP CONSTRUCTION TRAINING

In collaboration with ASP Construction, the ACQ offers the course *Santé et sécurité générale sur les chantiers de construction* (SSGCC), covering worksite OHS.



# OUR PREVENTION MUTUALS

“The ACQ Prevention Mutuals enable committed contractors with superior occupational health and safety performance to group together and benefit from the ACQ’s renowned expertise in prevention management, with each company benefiting from support so as to optimize their results. By investing in a proactive approach to workplace accident prevention and management, members improve their company’s OHS performance while saving on their CNESST contributions.”

Department of OHS and Prevention Mutuals



## SERVICES ADAPTED TO YOUR NEEDS

- Visits from our experts to your construction sites and establishments throughout Quebec
- Personalized prevention program developed at no cost
- Specialized mutuals for every construction sector and related industries
- Defence fund to protect you in case of unforeseen events

## PERSONALIZED PREVENTION PROGRAM

Our advisors can travel directly to your job sites to help maximize your OHS performance, develop a prevention program with you at no cost, conduct compliance visits, file an inspection report and recommend a custom action plan.

## WORKPLACE ACCIDENT MANAGEMENT

Our team of OHS managers will assist you with every stage of the administrative and medical process following a workplace accident. They can help with drafting requests for expert medical opinions, assist in your discussions with the *Commission des normes, de l'équité, de la santé et de la sécurité du travail* (CNESST) and actively participate in the process of temporary assignment, reinstatement, or rehabilitation of workers.

## DEFENCE AND EXPERTISE FUND

The legal defence and expertise fund covers the costs of required expert assessments, for exemple, medical examinations or legal representation before the courts, for members of our prevention mutuals. You don't have to pay any fees; we take care of it for you!

## POTENTIAL SAVINGS

Save on your CNESST contributions by joining the ranks of the ACQ Prevention Mutuals and benefit from a team of experts, at your service.





# THE STRENGTH OF OUR ADVOCACY

“Combining political influence and the power of communications, the ACQ is a key player in defending the interests of contractors and the industry.”

**Department of Public and Government Affairs**

“Leveraging impactful strategies and clear messages, the ACQ gives contractors a strong voice, keeps them informed and helps enhance the visibility of the construction industry.”

**Department of Communications and Marketing**

## **PUBLIC AND GOVERNMENT AFFAIRS**

The Public and Government Affairs division plays a strategic role as the link between the ACQ and its external partners involved in shaping the construction industry. Our advisors are on the front lines, defending your interests and ensuring contractors’ voices are heard by key policy makers. Contractors are consulted and involved throughout the process, including through working groups and committees of general and specialized contractors, so that every position taken is an accurate reflection of their realities and needs.

Whether it concerns commercial, industrial, institutional, or residential issues, we build and maintain strong relationships with governments and key organizations. Present in all major debates, we take a position and develop communication strategies to advance issues that impact your reality.

## **LEARNING AND JOINING FORCES**

Our events are designed to support skills development, promote the sharing of expertise and strengthen ties between industry players. Our annual convention, one of the largest construction industry gatherings in Québec, is a pivotal forum for sharing information, exchanging ideas and making progress together on industry challenges.

## **KEEPING UP TO DATE**

We continuously monitor the latest industry trends and news to deliver meaningful information to you, when you need it.

**ACQ.org • ACQconstruire.com • Newsletters • Social media**

## **ACTUALITÉS CONSTRUCTION PODCAST**

Don’t miss our monthly meeting for staying informed on the latest industry news. We discuss the latest news with a guest of honour to keep you up to date with everything that is going on in the construction industry.

**Follow us to receive real-time updates on important industry news you won’t want to miss.**



# ACQ RESIDENTIAL

“For over 30 years, ACQ Résidentiel has been supporting contractors in Québec’s residential sector. We are here to accompany you in your construction, renovation, or rental development projects, so that you can focus on what you do best: build with pride and ensure your customers are fully satisfied.

Our credibility is built on strong relationships with our partners, customers, financial institutions and government authorities.

You make it your duty to complete each project while respecting the highest quality standards. To state it plainly and directly: you build according to the rules of the art, and we guarantee it!”

**David Martellino, Chief Executive Officer, ACQ Résidentiel**



## OUR GUARANTEE PLANS

When you choose one of our guarantee plans, you are choosing reliable, comprehensive coverage for your residential projects. They’re designed for buildings that aren’t covered under the regulated guarantee plan, rental projects, renovation work and projects destined for the resale market.



## OUR VIP SERVICE FOR DELIVERY OF UNITS

Offer your customers a VIP experience by entrusting the full management of your unit deliveries to us. Our professionals conduct pre-delivery inspections and provide a report to each buyer, with photos. These visits identify any corrective work to be done, thereby lowering the costs of repairs and minimizing the risk of claims.

## OUR TECHNICAL SERVICES AND INSPECTIONS

We offer you a comprehensive suite of technical services and inspections by our expert team, who are all members of the Ordre des technologues professionnels du Québec. They accompany you at every stage of the project, providing best-in-class 360° service.

## GUIDANCE AND CONCILIATION SERVICE

We offer guidance in every type of situation thanks to a multidisciplinary team of experts. We provide assistance and advice to contractors during mediation, conciliation, negotiation or arbitration, and for any negotiation with vendors, manufacturers and subcontractors, and even with the RBQ. An invaluable service for contractors looking to maintain fair and lasting business relationships.





ASSOCIATION DE LA  
CONSTRUCTION DU QUÉBEC

**The key partner**  
for all construction contractors in Québec  
**acq.org**